# SOHU.COM INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

		Th	ree Months End	Nine Months Ended					
	Sep. 30, 2008		Jun. 30, 2008	Sep. 30, 2007	Sep. 30, 2008	Sep. 30, 2007			
Revenues:			,						
Advertising									
Brand advertising	\$ 49,398	\$	41,691	\$ 29,781	\$ 124,244	\$ 79,940			
Sponsored search	1,737		1,693	1,745	5,044	5,578			
Subtotal of advertising revenues	51,135		43,384	31,526	129,288	85,518			
Non-advertising Online games	54,604		47,896	12,693	143,455	18,135			
Wireless	14,483		9,166	6,832	32,242	18,996			
Others	454		1,534	467	2,494	943			
Subtotal of non-advertising revenues	69,541		58,596	19,992	178,191	38,074			
Total revenues	120,676		101,980	51,518	307,479	123,592			
Cost of revenues:									
Advertising									
Brand advertising (includes share-based compensation									
expense under SFAS 123(R)									
of \$288, \$295, \$382, \$892 and \$1,209 respectively)	19,018		13,907	10,253	44,177	27,684			
Sponsored search (includes share-based compensation expense under SFAS 123(R)									
of \$4, \$6, \$9, \$16 and \$50, respectively)	1,775		1,605	1,330	4,900	4,291			
Subtotal of advertising cost of revenues	20,793		15,512	11,583	49,077	31,975			
Non-advertising									
Online games (includes stock-based compensation expense									
under SFAS 123 (R) of \$0, \$5, \$3, \$10 and \$34,									
respectively)	3,480		3,505	2,078	10,193	4,348			
Wireless	7,064		5,480	3,311	16,475	9,096			
Others (includes share-based compensation expense under	577		270	170	1 226	400			
SFAS 123(R) of \$0, \$2, \$2, \$4 and \$10, respectively) Subtotal of non-advertising cost of revenues	11,121		9,363	5,567	1,336 28,004	13,853			
Total cost of revenues	31,914		24,875	17,150	77,081	45,828			
Total cost of feverides	31,914		24,673	17,130	77,081	43,828			
Gross profit	88,762		77,105	34,368	230,398	77,764			
Operating expenses:									
Product development (includes share-based									
compensation expense under SFAS 123(R)									
of \$1,678, \$1,228, \$672, \$5,169 and \$2,193, respectively)	13,012		10,798	6,875	35,289	17,048			
Sales and marketing (includes share-based compensation									
expense under SFAS 123(R)	27.612		21 400	10.570	65 101	20.220			
of \$214, \$228, \$337, \$722 and \$1,222, respectively)	27,643		21,408	13,573	65,191	30,320			
General and administrative (includes share-based compensation expense under SFAS 123(R) of \$377, \$394,									
\$616, \$1,416 and \$2,183, respectively)	4,148		4,827	4,900	15,160	11,672			
Amortization of intangibles	201		199	202	596	891			
Total operating expenses	45,004		37,232	25,550	116,236	59,931			
		-	_						
Operating profit	43,758		39,873	8,818	114,162	17,833			
Other income (expense)	51		(575)	575	(481)	335			
Interest income and exchange difference	1,421		1,480	608	3,067	2,434			
Income before income tax expense	45,230		40,778	10,001	116,748	20,602			
Income tax expense	(4,992)		(577)	(322)	(14,754)	(767)			
Income from continuing operations	40,238		40,201	9,679	101,994	19,835			
Minority interests	22		(12)	12	18	42			
Net income from continuing operations	40,260		40,189	9,691	102,012	19,877			
The moome from commany operations	.0,200		.0,10	,,0,1	102,012	15,077			
Gain (loss) from discontinued E-commerce operations	1		=	(5)	_	(18)			
Net income	\$ 40,261	\$	40,189	\$ 9,686	\$ 102,012	\$ 19,859			
Port of the second of	¢ 1.05	d.	1.05	¢ 0.26	f 2.69	¢ 0.54			
Basic net income per share	\$ 1.05	\$	1.05	\$ 0.26	\$ 2.68	\$ 0.54			
Shares used in computing basic net income per share	38,496		38,108	37,307	38,121	36,979			
Diluted net income per share	\$ 1.02	\$	1.02	\$ 0.25	\$ 2.61	\$ 0.52			
Diffued net income per smale	Ψ 1.02	φ	1.02	Ψ	Ψ 2.01	\$ 0.52			
Shares used in computing diluted net income per share	39,321		39,429	38,516	39,126	38,879			

### SOHU.COM INC. CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS)

	_	As of Sep. 30, 2008 (Unaudited)	_	As of Dec. 31, 2007 (Audited)
ASSETS				
Cash and cash equivalents	\$	279,352	\$	122,706
Accounts receivable, net		46,481		27,058
Prepaid and other current assets		28,421		7,551
Fixed assets, net		76,936		65,027
Goodwill		55,555		55,542
Intangible assets, net		6,086		7,041
Restricted cash		2,673		4,324
Other assets, net	_	4,525	_	1,268
	\$_	500,029	\$_	290,517
LIABILITIES AND SHAREHOLDERS' EQUITY				
Accounts payable	\$	8,614	\$	2,667
Accrued liabilities to suppliers and agents		35,431		23,741
Receipts in advance and deferred revenue		30,080		14,139
Tax payables		28,180		6,850
Other accrued liabilities	_	42,103	_	24,216
Total liabilities		144,408		71,613
Minority interests		4,078		7
Shareholders' equity	_	351,543	_	218,897
	\$_	500,029	\$_	290,517

## SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

### NON-GAAP NET INCOME EXCLUDING SHARE-BASED COMPENSATION EXPENSE

	Three Months Ended Sep. 30, 2008						_	Three	Mont	hs Ended Jun. 3	30, 2	2008	_	Three Months Ended Sep. 30, 2007					
		GAAP		on-GAAP justments (a)	)	Non-GAAP		GAAP		Non-GAAP djustments (a)	)	Non-GAAP		GAAP		on-GAAP justments (a	a) No	on-GAAP	
Advertising revenues	\$	51,135	\$	=	\$	51,135	\$	43,384	\$	= '	\$	43,384	\$	31,526	\$	=	\$	31,526	
Less: Cost of advertising revenues		20,793		(292)	_	20,501	_	15,512		(301)	_	15,211	_	11,583		(391)		11,192	
Advertising gross profit	\$	30,342	\$	292	\$	30,634	\$	27,872	\$	301	\$	28,173	\$	19,943	\$	391	\$	20,334	
Advertising gross margin	_	59%			_	60%	_	64%			_	65%	_	63%				64%	
Non-advertising revenues	\$	69,541	\$	-	\$	69,541	\$	58,596	\$	-	\$	58,596	\$	19,992	\$	_	\$	19,992	
Less: Cost of non-advertising revenues		11,121			_	11,121		9,363		(7)		9,356	_	5,567		(5)		5,562	
Non-advertising gross profit	\$	58,420	\$		\$	58,420	\$	49,233	\$	7	\$	49,240	\$	14,425	\$	5	\$	14,430	
Non-advertising gross margin		84%			_	84%	_	84%			_	84%	_	72%		_	_	72%	
Total revenues	\$	120,676	\$	_	\$	120,676	\$	101,980	\$	_	\$	101,980	\$	51,518	\$	_	\$	51,518	
Less: Total cost of revenues		31,914		(292)	_	31,622	_	24,875		(308)	_	24,567	_	17,150		(396)		16,754	
Gross profit	\$	88,762	\$	292	\$	89,054	\$	77,105	\$	308	\$	77,413	\$	34,368	\$	396	\$	34,764	
Gross margin	_	74%			_	74%	_	76%			_	76%	_	67%				67%	
Operating expenses	\$	45,004	\$	(2,269)	\$	42,735	\$	37,232	\$	(1,850)	\$	35,382	\$	25,550	\$	(1,625)	\$	23,925	
Net income	\$	40,261	\$	2,561	\$	42,822	\$	40,189	\$	2,158	\$	42,347	\$	9,686	\$	2,021	\$	11,707	
Diluted net income per share	\$	1.02			\$	1.08	\$	1.02			\$	1.07	\$	0.25			\$	0.30	
Shares used in computing diluted net income per share		39,321			_	39,626	_	39,429			_	39,540		38,516				38,882	

## SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

		Nine 1	Month	s Ended Sep.	30, 2	_	Nine Months Ended Sep. 30, 2007									
	Non-GAAP							Non-GAAP								
		GAAP	A	<u>ljustments</u> (a)	<u> </u>	Non-GAAP	_	GAAP	A	djustments_(a	) <u>N</u>	lon-GAAP				
Advertising revenues	\$	129,288	\$	_	\$	129,288	\$	85,518	\$	_	\$	85,518				
Less: Cost of advertising revenues	_	49,077		(908)	_	48,169	_	31,975		(1,259)	_	30,716				
Advertising gross profit	\$	80,211	\$	908	\$	81,119	\$	53,543	\$	1,259	\$	54,802				
Advertising gross margin	_	62%			_	63%	_	63%			_	64%				
Non-advertising revenues	\$	178,191	\$	_	\$	178,191	\$	38,074	\$	_	\$	38,074				
Less: Cost of non-advertising revenues		28,004		(14)		27,990	_	13,853		(44)		13,809				
Non-advertising gross profit	\$	150,187	\$	14	\$	150,201	\$	24,221	\$	44	\$	24,265				
Non-advertising gross margin	_	84%			_	84%	_	64%			_	64%				
Total revenues	\$	307,479	\$	-	\$	307,479	\$	123,592	\$	-	\$	123,592				
Less: Total cost of revenues		77,081		(922)		76,159	_	45,828		(1,303)		44,525				
Gross profit	\$	230,398	\$	922	\$	231,320	\$	77,764	\$	1,303	\$	79,067				
Gross margin	_	75%			_	75%	_	63%			_	64%				
Operating expenses	\$	116,236	\$	(7,307)	\$	108,929	\$	59,931	\$	(5,598)	\$	54,333				
Net income	\$	102,012	\$	8,229	\$	110,241	\$	19,859	\$	6,901	\$	26,760				
Diluted net income per share	\$	2.61			\$	2.79	\$	0.52			\$	0.69				
Shares used in computing diluted net income per share	· <u> </u>	39,126			_	39,462	· <u>-</u>	38,879			_	39,381				

<sup>(</sup>a) To eliminate share-based compensation expense as measured using the fair value method under SFAS 123(R).